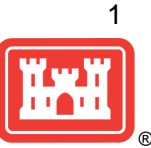




CONFERENCE INFORMATION



Webex Meeting Info

Join from the meeting link

<https://usace1.webex.com/usace1/j.php?MTID=m41a324c4a6fbc2c8d741285a976b4e2b>

Meeting password: 96427686

- Use Webex audio connection if available
- Do not use video connection to preserve bandwidth

Phone Only

Join by phone

+1-844-800-2712

US Toll Free

Attendee access code: 964 27 686

Enter Attendee ID number, then enter #

Having trouble dialing in? Try these backup numbers:

+1-844-800-2712

US Toll Free

+1-669-234-1177

US Toll

+1-669-234-1177

US Toll*

Global call-in numbers | Toll-free calling restrictions

* US Toll should only be used if the primary number does not work.

NOTE: Enter Attendee Name, Company Name, and Email in the chat once signed in.

VIRTUAL INDUSTRY DAY

ECOSO Small Business Vertical Construction MATOC

W9126G21R0020

Fort Worth District

Date: 20 SEP 2022 (2:00 P.M. CDT)

WebEx: [ECOSO SB Vertical Construction MATOC](#)



READY / RESPONSIVE / RELEVANT





AGENDA



- MATOC
 - Overview
 - Schedule
 - Documents Posted
 - Phase 1
 - Evaluation Factors
 - Attachments
 - Factor Details
 - Phase 2
 - Evaluation Factors
 - Factor Details
- Seed/Sample Project
- New Solicitation Process PIII
- DoDAAC
- SWF OSBP



US Army
Corps
of Engineers
Fort Worth District

Design-Build/Design-Bid-Build Request For Proposal

ECSSO VERTICAL CONSTRUCTION MATOC
SW BORDER: TX, NM, AZ & CA

W9126G21R0020
100% SMALL BUSINESS SET-ASIDE
AUGUST 2022



OVERVIEW

ECOSO Small Business Vertical Construction MATOC

Solicitation #
W9126G21R0020

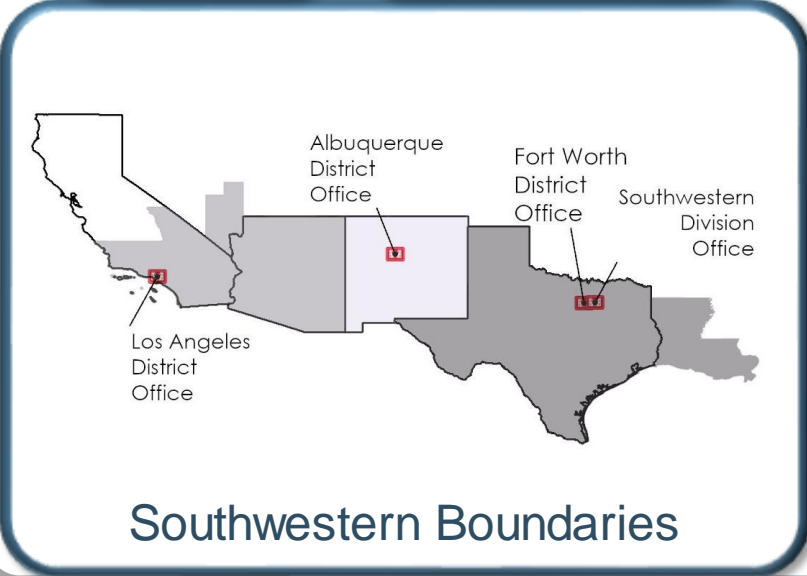
NAICS
236220

New Construction
Repair & Alteration

Firm Fixed Price (FFP)

Primarily:
Texas
New Mexico
Arizona
California

Predominately
Border Patrol
Facilities Program



MATOC CAPACITY
\$300,000,000

MAX TO
\$35,000,000

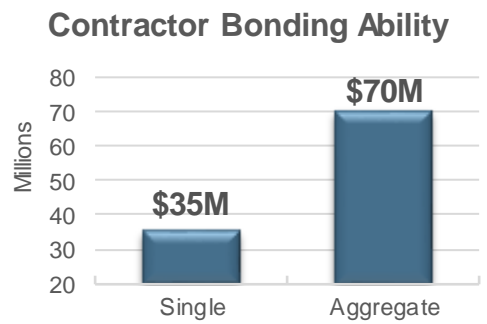
MIN TO
\$2,500

| | |
|------------------------------------|--------------------------|
| Contract Duration 7yr | # of Options 0 |
| Delivery Method DB / DBB | # in Pool 5 |

Facility Types

- Border Patrol Stations
- Vehicle Maintenance Facilities
- Sector Headquarters
- K-9 Facilities
- Highway Checkpoints
- Detention Centers
- Forward Operating Bases
- Training Facilities

(including but not limited to)

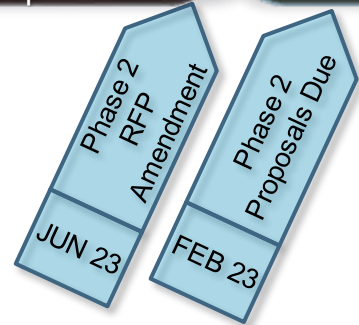
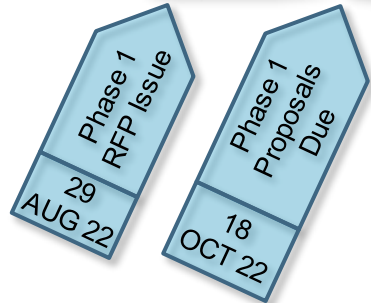


INQUIRIES **QUESTIONS**

Refer to: RFP Section 00 21 00, paragraph a.
Bidder Inquiry: <http://www.projnet.org/projnet>
Bidder Inquiry Key: 348VW2-45ZQR9



SCHEDULE



CONTRACTOR

GOVERNMENT



DOCUMENTS POSTED FOR DOWNLOAD



- Request for Proposal W9126G21R0020
- Amendment 0001
- Attachment 1 - Proposal Data Sheet
- Attachment 2 - Past Performance Projects Table
- Attachment 3 - Construction Past Performance Assessment Worksheet
- Attachment 4 - Design Past Performance Assessment Worksheet
- Attachment 5 - Construction IDIQ Experience Table
- Attachment 6 - Past Performance Questionnaire (PPQ)
- Attachment 7 – Projects Table



PHASE 1



- Paragraph 3.1 – Phase 1 Proposal Organization
- RFP Section 00 22 10, paragraph 4, Phase 1 Evaluation Procedures / Rating System

| | FACTOR | RFP SECTION | PROPOSAL LOCATION | RELATIVE IMPORTANCE |
|----------|-------------------------------------|-----------------------|-------------------|--|
| FACTOR 1 | Past Performance | 00 22 10, paragraph 6 | Vol. 1, TAB B | Most Important Factor |
| FACTOR 2 | Organization and Technical Approach | 00 22 10, paragraph 7 | Vol. 1, TAB C | Factor 2 is less important than Factor 1, but more important than Factor 3 |
| FACTOR 3 | IDIQ Capability | 00 22 10, paragraph 8 | Vol. 1, TAB D | Factor 3 is the least important Factor |

- Down-select up to ten (10) Offerors to Phase 2



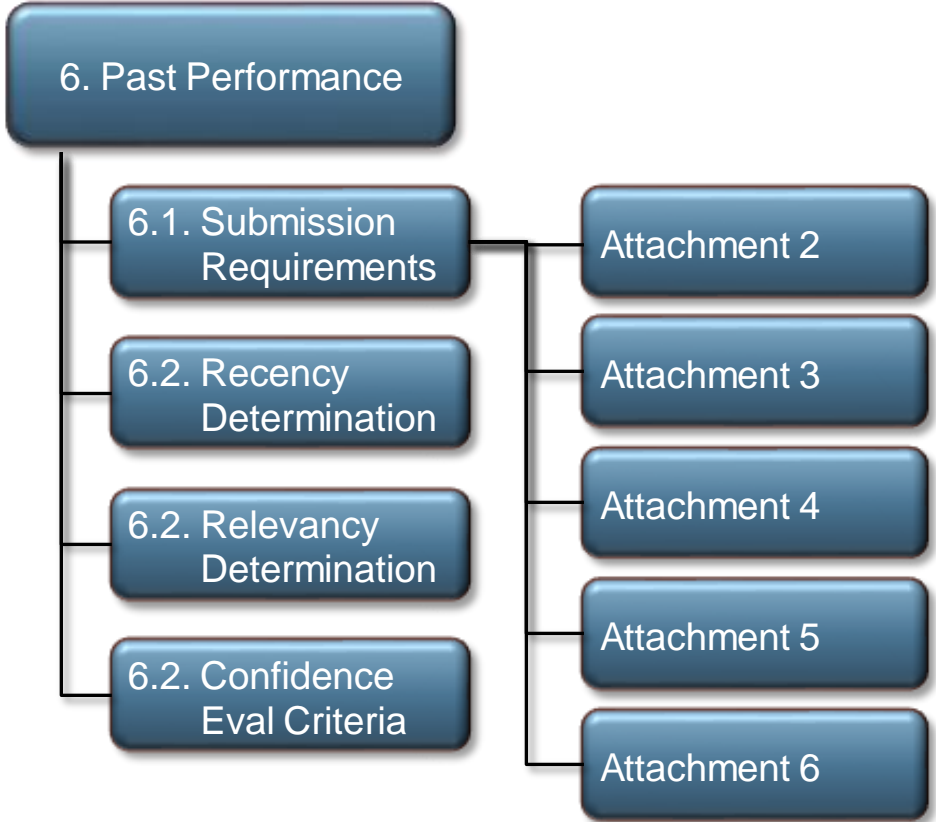
PHASE 1



FACTOR 1: PAST PERFORMANCE

- RFP Section 00 22 10, Phase 1 of 2 Design Build Selection Procedures

FACTOR 1



| Recency | |
|------------|--|
| Recent | Contract has been completed, or substantially complete, within six (6) years of the solicitation issuance date. Substantially complete applies to construction projects and is defined as projects with a complete design and 50% or more of the construction contract has been completed and performance occurred within six (6) years of the solicitation issuance date. |
| Not Recent | Submissions deemed not recent will not be evaluated further for this factor. |

| *Relevancy Determination Definitions | |
|--------------------------------------|---|
| Very Relevant | Present/past performance effort involved essentially the same scope and magnitude of effort and complexities this solicitation requires. |
| Relevant | Present/past performance effort involved similar scope and magnitude of effort and complexities this solicitation requires. |
| Somewhat Relevant | Present/past performance effort involved some of the scope and magnitude of effort and complexities this solicitation requires. |
| Not Relevant | Present/past performance effort involved little or none of the scope and magnitude of effort and complexities this solicitation requires. |

* Reference Relevancy further defined in RFP Section 00 22 10, para 6.1.5 & 6.1.6

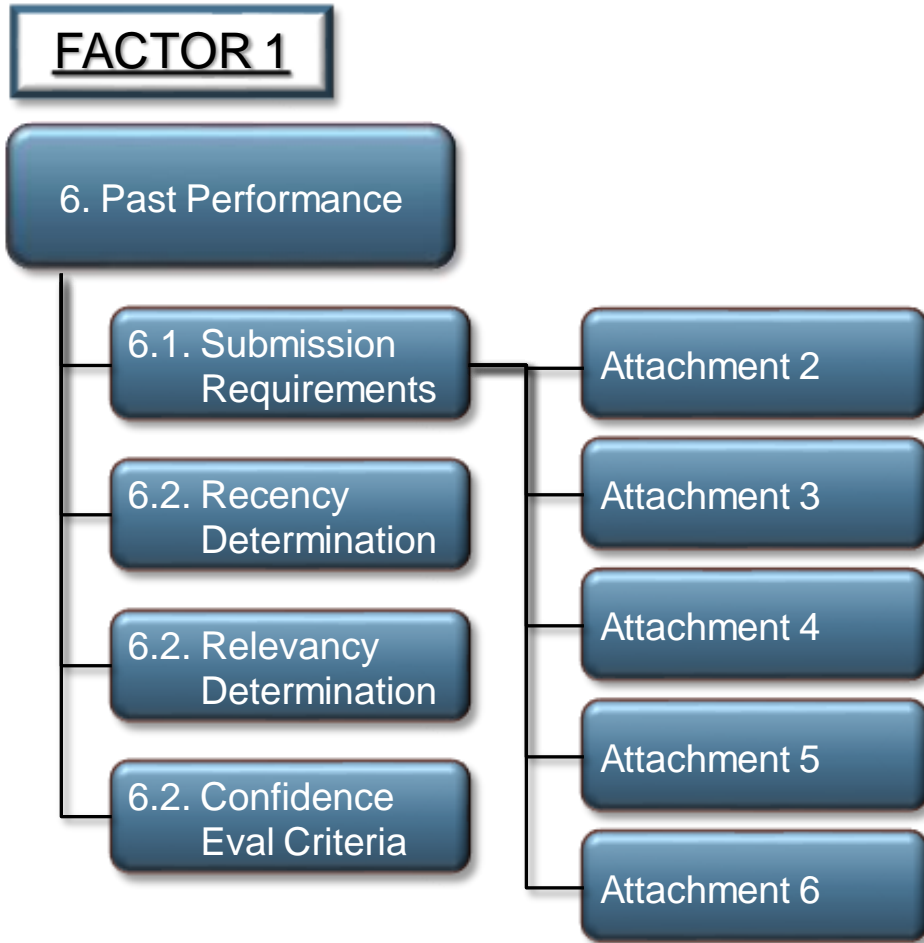


PHASE 1



FACTOR 1: PAST PERFORMANCE CONT.

- RFP Section 00 22 10, Phase 1 of 2 Design Build Selection Procedures



| Confidence Rating System | |
|--------------------------|---|
| Substantial | Based on the Offerors recent/relevant performance record, the Government has a high expectation that the Offeror will successfully perform the required effort. |
| Satisfactory | Based on the Offerors recent/relevant performance record, the Government has a reasonable expectation that the Offeror will successfully perform the required effort. |
| Neutral | No recent/relevant performance record is available, or the offeror's performance record is so sparse that no meaningful confidence assessment rating can be reasonably assigned. The offeror may not be evaluated favorably or unfavorably on the factor of past performance. |
| Limited | Based on the Offerors recent/relevant performance record, the Government has a low expectation that the Offeror will successfully perform the required effort. |
| No Confidence | Based on the Offerors recent/relevant performance record, the Government has no expectation that the Offeror will be able to successfully perform the required effort. |



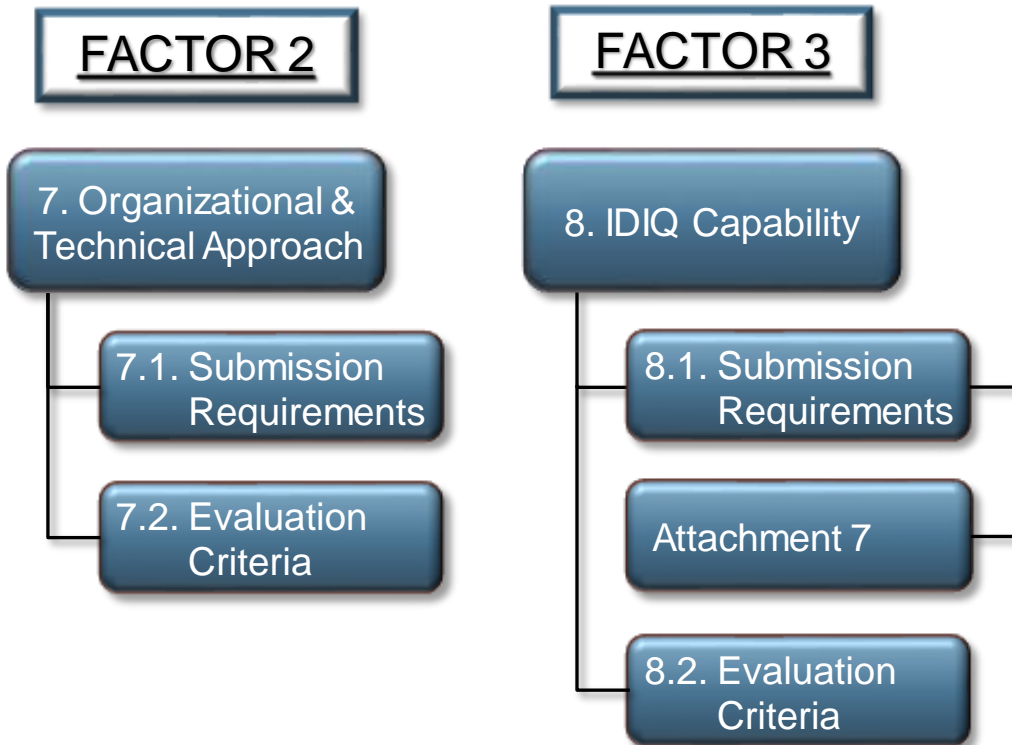
PHASE 1

FACTORS 2 & 3 TECHNICAL



- RFP Section 00 22 10, Phase 1 of 2 Design Build Selection Procedures

- RFP Section 00 22 10, Paragraph 4.3, Definitions



| Rating System | |
|---------------|--|
| Outstanding | Proposal indicates an exceptional approach and understanding of the requirements and contains multiple strengths, and risk of unsuccessful performance is low. |
| Good | Proposal indicates a thorough approach and understanding of the requirements and contains at least one strength, and risk of unsuccessful performance is low to moderate. |
| Acceptable | Proposal meets requirements and indicates an adequate approach and understanding of the requirements, and risk of unsuccessful performance is no worse than moderate. |
| Marginal | Proposal has not demonstrated an adequate approach and understanding of the requirements, and/or risk of unsuccessful performance is high. |
| Unacceptable | Proposal does not meet requirements of the solicitation, and thus, contains one or more deficiencies, and/or risk of unsuccessful performance is unacceptable. Proposal is un-awardable. |



PHASE 1

FACTOR 3: IDIQ CAPABILITY



Self-Performance of Work

- In accordance with FAR 52.219-14 – Limitations on Subcontracting, clause requires that when you submit a proposal in response to a solicitation designated as a small business set-aside, the offeror agrees that at least 25% of the cost of the contract shall be expended by the prime small business contractor.

Small Business Prime Contractors
must self perform at least **25%**
on construction contracts



To find subcontracting opportunities
on USACE contracts, search the
[USACE Subcontracting Resources website](#)



PHASE 2

- RFP Section 00 22 20, paragraph 4, Proposal Preparation and Evaluation
- Evaluate Volume 2 – Phase 2 Technical Proposal

| FACTOR | | RFP SECTION | PROPOSAL LOCATION | RELATIVE IMPORTANCE |
|-----------------|--|-----------------------|-------------------|---|
| FACTOR 4 | DESIGN & CONSTRUCTION TECHNICAL | 00 22 20, paragraph 7 | Vol. 2, TAB A | Most Important Factor for Phase 2 |
| FACTOR 5 | SUMMARY SCHEDULE | 00 22 20, paragraph 8 | Vol. 2, TAB B | Least Important Factor for Phase 2 |
| FACTOR 6 | PRICE | 00 22 20, paragraph 9 | Vol. 3, TAB A | The Phase 2 Evaluation Factors Other than Price, when Combined, are Approximately Equal to Price. |

- Award up to a total of five (5) IDIQ MATOCs

Note: To Be Determined if Phase 2 will include a *Seed Project* or *Sample Project*



SB MATOC *SEED* OR *SAMPLE* PROJECT PHASE 2 TO BE ISSUED BY AMENDMENT



Seed

- If used, will be an actual task order award against the MATOC.
- Basis of Award of the seed project will be determined using the Best Value Trade-off Procedures IAW FAR 15.101.
- Requires Bid Bond
- Site Visit may be provided during Phase 2 solicitation
- Minimum Guarantee is not issued to awardee (Seed Task Order Satisfies Minimum Guarantee)

Sample

- If a sample project is used it will be comparable to a task order that would be competed under this MATOC.
- Does not require Bid Bond
- No Site Visit
- Minimum Guarantee to be issued to all (5) awardees of the base MATOC

Phase 2 may include a
Seed Project or ***Sample*** Project

To Be Determined and Subject to Change with Phase 2 Amendment to Phase 2 Offerors



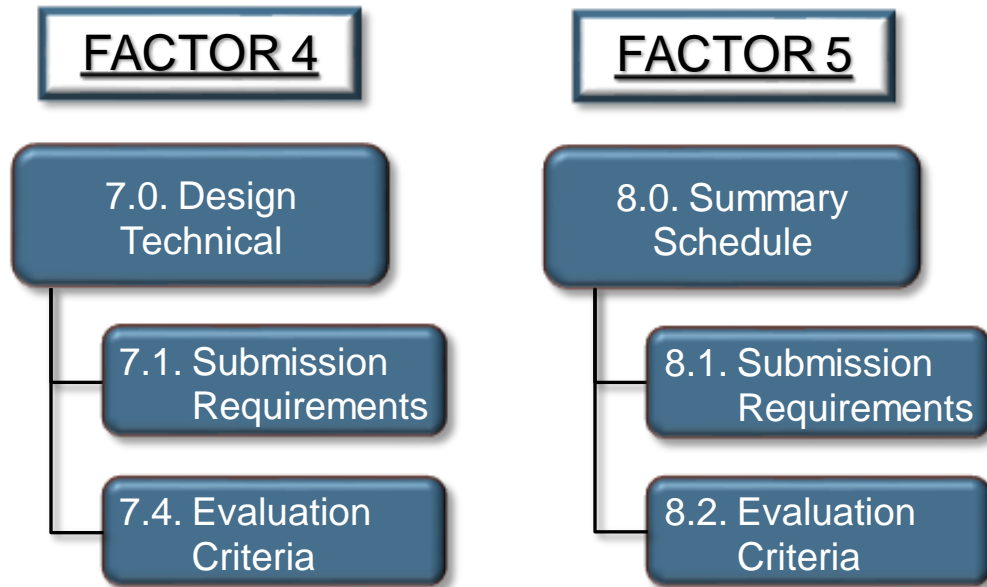
PHASE 2

FACTOR 4 & 5 TECHNICAL



- RFP Section 00 22 20, Phase 2 of 2 Design Build Selection Procedures

- RFP Section 00 22 10, Paragraph 5, Definitions



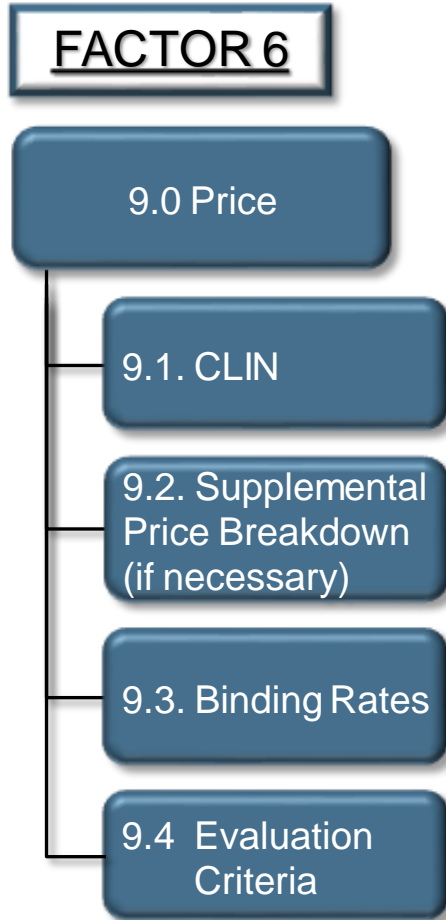
| Rating System | |
|---------------|--|
| Outstanding | Proposal indicates an exceptional approach and understanding of the requirements and contains multiple strengths, and risk of unsuccessful performance is low. |
| Good | Proposal indicates a thorough approach and understanding of the requirements and contains at least one strength, and risk of unsuccessful performance is low to moderate. |
| Acceptable | Proposal meets requirements and indicates an adequate approach and understanding of the requirements, and risk of unsuccessful performance is no worse than moderate. |
| Marginal | Proposal has not demonstrated an adequate approach and understanding of the requirements, and/or risk of unsuccessful performance is high. |
| Unacceptable | Proposal does not meet requirements of the solicitation, and thus, contains one or more deficiencies, and/or risk of unsuccessful performance is unacceptable. Proposal is un-awardable. |



PHASE 2

FACTOR 6: PRICE

- RFP Section 00 22 20, Phase 2 of 2 Design Build Selection Procedures



| Price Evaluation | |
|------------------|--|
| Reasonableness | The Offeror's proposal is evaluated through price analysis techniques as described in FAR Subpart 15.305(a) (1) and 15.404-1(b). For price to be reasonable, it must represent a price that provides best value to the Government when consideration is given to prices in the market, (market conditions may be evidenced by other competitive proposals), and technical and functional capabilities of the Offeror. |
| Realism | The Government will evaluate the realism of the offeror's proposed prices to determine whether the proposed price is realistic for the work to be performed; reflects a clear understanding of the requirements; and is consistent with the methods of performance described in the offeror's proposal. If an offeror's price is deemed to be unrealistic in any of these respects, the Government will factor this consideration into the applicable non-price ratings. The agency may reject an offer that reflects a serious lack of price realism. |
| Completeness | To be complete, the Offeror must provide all data that is requested and necessary to evaluate the price. The Government will assess the extent to which the proposed prices comply with the content and format requirements set forth in this solicitation. |
| Unbalanced | Offerors are cautioned to distribute direct costs, such as material, labor, equipment, subcontracts, etc. and to evenly distribute indirect costs, such as job overhead, home office overhead, bond, etc., to the appropriate contract line items. Both parties shall presume that field overhead costs through the proposed contract duration are inclusive in the offered price for the contract. Offers found to be unreasonably high or unrealistically low may be considered unacceptable and may be rejected on that basis. |



PHASE 2



- Volume 1 – Required Pre-Award Information

| FACTOR | | RFP SECTION | PROPOSAL LOCATION | RATING METHOD |
|--------|------------------------------------|-------------------------|-------------------|--|
| N/A | Cover Letter | 00 22 20, paragraph 6.1 | Vol. 1, TAB A | Rated as “Acceptable” or “Unacceptable” IAW 00 22 20, para 4.1.5 |
| N/A | Required Pre-Award Information | 00 22 20, paragraph 6.2 | Vol. 1, TAB A | Rated as “Acceptable” or “Unacceptable” IAW 00 22 20, para 4.1.5 |
| N/A | Bid Guarantee/Bond | 00 22 20, paragraph 6.3 | Vol. 1, TAB A | Rated as “Acceptable” or “Unacceptable” IAW 00 22 20, para 6.3 |
| N/A | Representations and Certifications | 00 22 20, paragraph 6.4 | Vol. 1, TAB A | Not Rated (IAW 00 22 20, para 6.4) |



GOVERNMENT ACQUISITION



NEW SOLICITATION PROCESS

PIEE Website: <https://piee.eb.mil/>



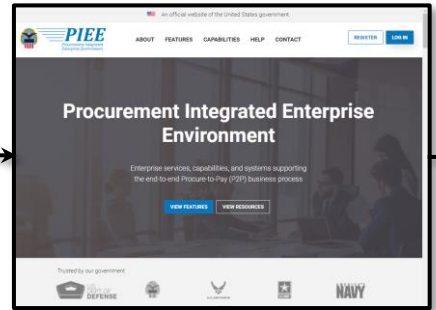

Design-Build/Design-Bid-Build Request For Proposal

Solicitation

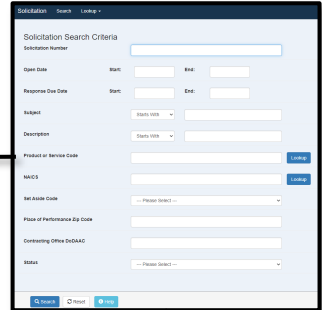
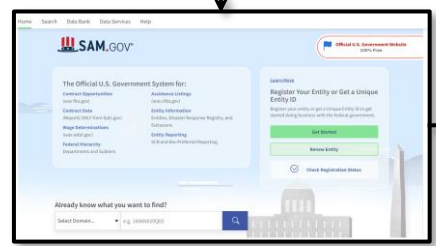
+Amendments
+Attachments



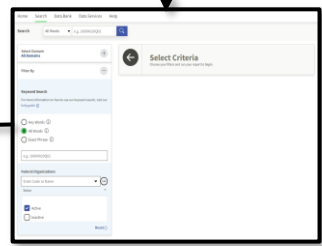
Posts



Transfers



Search / View



PIEE Vendor Roles

Proposal Manager

Proposal View Only



Log in



PIEE Solicitation Module



Download




Design-Build/Design-Bid-Build Request For Proposal

Solicitation

+Amendments
+Attachments

Vendor Proposal Submission



Proposal Manager

Log in



PIEE Solicitation Module

Contractor Offer




Posts / Withdraws





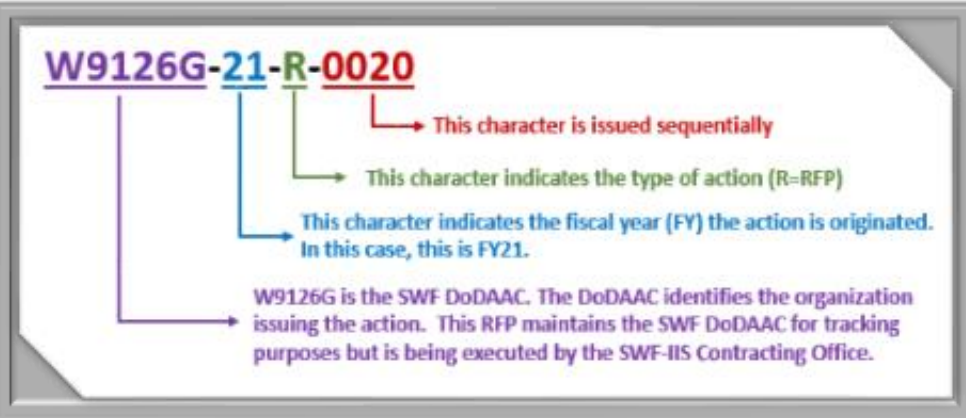
CONTRACTING OFFICE DODAAC



Q: What DoDAAC do I use to search for this solicitation in PIEE?

A: DoD Activity Address Code (DoDAAC) uniquely identifies a 6-position activity with the authority to solicit and contract a requirement. Fort Worth District (SWF) has two (2) DoDAACs: **W9126G** (SWF) and **W518EA** (SWF-IIS).

This requirement maintains the SWF DoDAAC (W9126G) for tracking purposes but is issued by the SWF-IIS Contracting Office (W518EA) in PIEE. Note: Subsequent awards will use the SWF-IIS DoDAAC.



Solicitation DoDAACs:

Issued under: **W9126G**

Search By: **W518EA**

What this means to Contractors:

- Search for Fort Worth District specific opportunities in **PIEE**, search both Contracting Office DODAAC to see all RFPs, RFQs and IFBs (*view, download, & submit proposals*)
- For this specific solicitation – Search the SWF-IIS DoDAAC (W518EA) in **PIEE**.

PIEE Search Page

Solicitation Search Criteria

Solicitation Number

Open Date Start: End:

Response Due Date Start: End:

Subject Starts With

Description Starts With

Product or Service Code [Lookup](#)

NAICS [Lookup](#)

Set Aside Code

Place of Performance Zip Code

Contracting Office DoDAAC

Status

[Search](#) [Reset](#) [Help](#)



View
Events, Forecasts, Information,
and
UPDATES

SWF OSBP Website

<http://go.usa.gov/xPQUK>



Scan Me

Where to find:

These slides, as well as future Site Visits, Industry Days, etc., may be found under **Events**.
To find Fort Worth District Forecast, MATOCs for Specific Installations, look under **Forecasts**.
To find Active IDIQ Contract List for all districts under SWD, look under **Information**.
To find the PIEE New Solicitation Process (1 page) *Flyer* (Slide 19), look under **Information**.



QUESTIONS



Submit the Following Related Questions to:

Project Related Questions:

ProjNet using Bidder Inquiry Key: 348VW2-45ZQR9

Process Related Questions (PIEE):

USACE SWF-IIS Contracting Division
Contracting Officer: Tony Reed
Contract Specialist: Lisa May

Small Business Opportunities:

Ms. Ali Marshall at
<https://www.swf.usace.army.mil/Business-With-Us/Office-of-Small-Business-Programs/>