

# Cross Timbers Procurement Center



And 3<sup>rd</sup> Party Contributors



**Henry**  
VA Certified  
Counselor



**Roger**



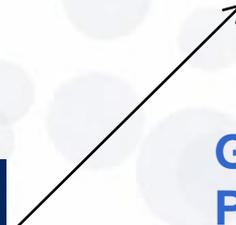
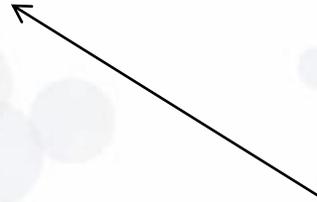
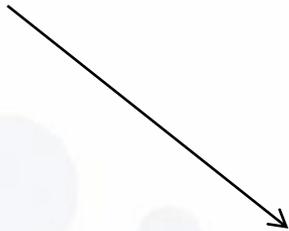
**Loren**



**Sam**  
VA Certified  
Counselor



**Gregory James**  
Program Director  
VA Certified Counselor





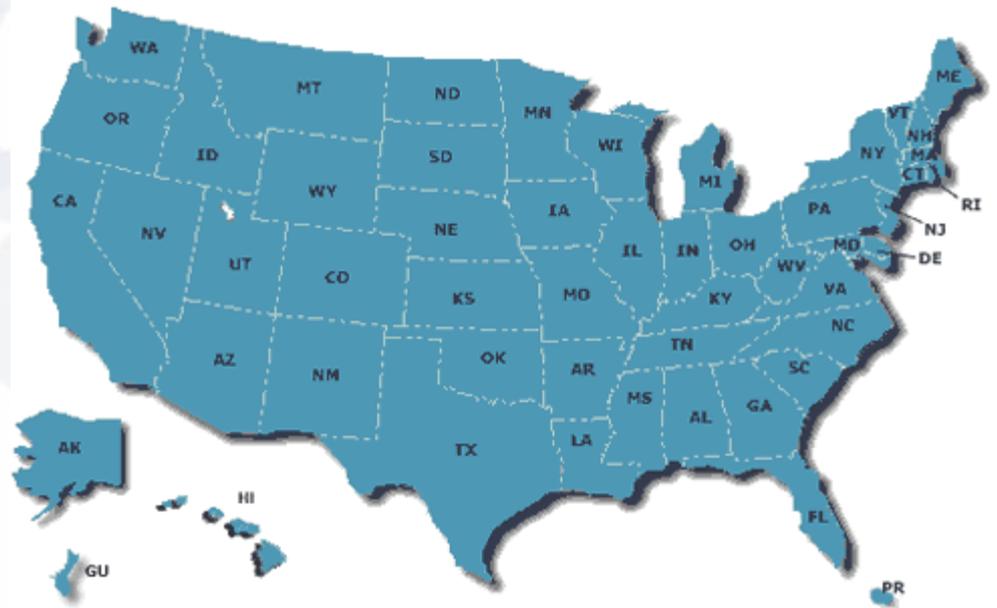
Cross Timbers Procurement Center (CTPC), which serves as a Procurement Technical Assistance Center (PTAC), is funded in part through a cooperative agreement from the Department of Defense (DoD) through a program that is administered by the Defense Logistics Agency (DLA).

# What is a Procurement Technical Assistance Center or PTAC?



- **There are 98 PTACS in the US**
- **Over 300 Locations**
- **Most are affiliated with a College or University**
- **There 9 PTACS in Texas**
- **Our PTAC is located at The University of Texas at Arlington**
- **Our PTAC is called The Cross Timbers Procurement Center**
- **Cross Timbers covers 61 counties in North Texas**

Located near you – PTACs provide government contracting assistance in over 300 locations across the country, as well as the territories of Puerto Rico and Guam.



# Government Contracting

## Henry's Responsibilities:

- Workshops
- One-On-One Counseling
- Outreach Events
- Strategic Planning
- Technical Proposal Writing
- Subcontracting Opportunities
- Contract Compliance



# Electronic Commerce & Marketing

## Cross Timbers Procurement Center Bid Matching

---Both as a Prime and as a Sub ---

First 30 Days Free....Then.....\$200 a Year



**Loren Hitchcock**  
817-272-0546



**Roger Flores**  
469-867-9398

# How to do Business with the Large Primes



To Be Announced

- Workshops
- One-On-One Counseling
- Outreach Events



SAM

## Some of the ways we helps Primes:

- Nationwide Anonymous Search for Subcontractors
- Pre-Qualify Subcontractors
- No Additional Charge

# Cross Timbers Procurement Center 3<sup>rd</sup> Party Contributors CY 16-17

**Raytheon**

**ATMOS**  
energy.



**BAE SYSTEMS**  
INSPIRED WORK



**KVE** LAW OFFICES OF  
**KATHY VAN EVERY, PLLC**



**JSToogood Group**



**American Airlines**

**DynCorp**  
INTERNATIONAL

**Southwest**



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# TMAC

- ***TMAC works with you to improve productivity, quality, and profitability.***

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**TMAC is perfect for businesses that want to:**

- *Grow*
- *Increase Profits*
- *Be Environmentally Responsive*
- *Improve Management Systems*
- *Implement Appropriate Technologies*
- *Develop a Skilled Workforce*

- **20<sup>th</sup> Annual Government Procurement Conference**
- **Tuesday 9 August 2016 / Arlington Convention Center**
- **Expect over 250 Booths / Expect over 1,000 attendees**
- **Local, State, and Federal Government Buyers**
- **Major Prime Contractors and their Subs / Buyer Networking Opportunities**
- **Informative Technical Breakout Sessions**
- **All Day Event Including Lunch**
- **Go to Web Site for info**



# Thank You!

[hvinson@uta.edu](mailto:hvinson@uta.edu)  
[www.uta.edu/crosstimbers](http://www.uta.edu/crosstimbers)

