



Business Opportunities with *VISN17*

Veteran Integrated Service Network 17 (VISN17)
Heart of Texas Health Care Network
Veterans Health Administration





VISN17

- VA Heart of Texas Health Care Network, VISN17, is an integrated health care system, serving a population of slightly over one million veterans residing in 134 counties.
- We provide a full complement of primary care, specialty care, mental health and inpatient care in our four health care systems (HCS):
 - VA North Texas Health Care System (VANTHCS)
 - Central Texas Veterans Health Care System (CTVHCS)
 - South Texas Veterans Health Care System (STVHCS)
 - TX Valley Coastal Bend Health Care System (VATVCBHCS)



VISN17 Logistics

- VISN17 Logistics Staff
 - Jack DuFon (Chief Logistics Officer)
- Responsible for
 - Supply Chain Management
 - Inventory Management
 - Emergency Management (Logistics)
 - Support for Capital Asset Management
 - Equipment Management Program
 - Commodity Standardization
 - Recalls and Alerts Program



VISN17 Prosthetics

- **VISN17 Prosthetics Staff**

- Elizabeth Shellman VISN 17 Deputy Prosthetic Program Manager

- Responsible for**

- .Home Durable Medical Equipment

- Artificial Limbs

- Non-Biological/Biologic Implant Program

- Aids for the Blind/Visually Impaired/Low Vision Aids

- Orthotic Devices/Footwear

- Home Respiratory Care Program (oxygen/ventilators)

- Wheelchairs and Special Mobility Aids

- Hearing, Speech and Communication Devices

- Prescription Optics

- Home Telehealth Equipment Management

- Home Improvements and Structural Alterations (HISA)



VISN17 Capital Assets

- VISN17 Capital Assets
 - Helder Pondeca (Capital Assets Engineer)
- Responsible for
 - Management of VISN Capital Asset Portfolio, Strategic Capital Investment Plan Development and Master Planning
 - Oversight of Construction and Land Acquisition programs consisting of:
 - Major Construction
 - Minor Construction
 - Non-Recurring Maintenance Projects
 - Leasing
 - Enhanced-Use Leasing
 - Property Acquisition



VISN17 Biomedical Engineering

- VISN17 Biomedical Engineering
 - Zachary Collins (Chief Biomedical Engineering, South Texas Veterans Health Care System)
- Responsible for
 - Medical Equipment Support and Maintenance
 - Professional Services
 - Technology Assessment
 - Technology Implementation
 - Technology Sustainment
 - Healthcare Consulting



VISN17 Environmental Management Service (EMS)

- VISN17 EMS
 - Allen Lassiter (Chief Environmental Management Service, Central Texas Health Care System)
- Responsible for
 - Increasing operating efficiency
 - Continuous improvement in overall environmental performance
 - Management and reduction of environmental impacts due to environmental aspects related to energy and transportation functions
 - Developing and continuing an interior design program for all areas of the VA Medical Centers.



Network Contracting Office (NCO17)

- NCO17 Staff
 - Geoffrey Ellazar (Director of Contracting, NCO17)
 - Tongee Flemming Deputy Director of Contracting NCO17
 - Hattie Williams (Small Business Specialist)
- Responsible for
 - Provides local, regional, and national procurement support toward providing the best possible care and support to Veterans
 - Acquisitions and contractual commitments



Acquisitions and Contractual Authority

Acquisitions and contractual commitments can only be made by Government officials having expressed authority to enter into such agreements on behalf of the United States Government. The ONLY Government officials with such authority are Warranted Contracting Officials. Any discussions of contractual requirements do not constitute contractual direction or authorization of any kind. Future contractual directions, if ANY, shall ONLY come from the cognizant Department of Veterans Affairs Warranted Contracting Officer.



VISN17 – NAICS Codes

339112 (Surgical and Medical Instrument Manufacturing)

622110 (Office of Physicians Except Mental Health Specialists)

334510 (Electromedical and Electrotherapeutic Apparatus Manufacturing)

339113 (Surgical Appliance and Supplies Manufacturing) – artificial limbs

532291 (Home Health Equipment Rental) – oxygen equipment rental (i.e. home use)

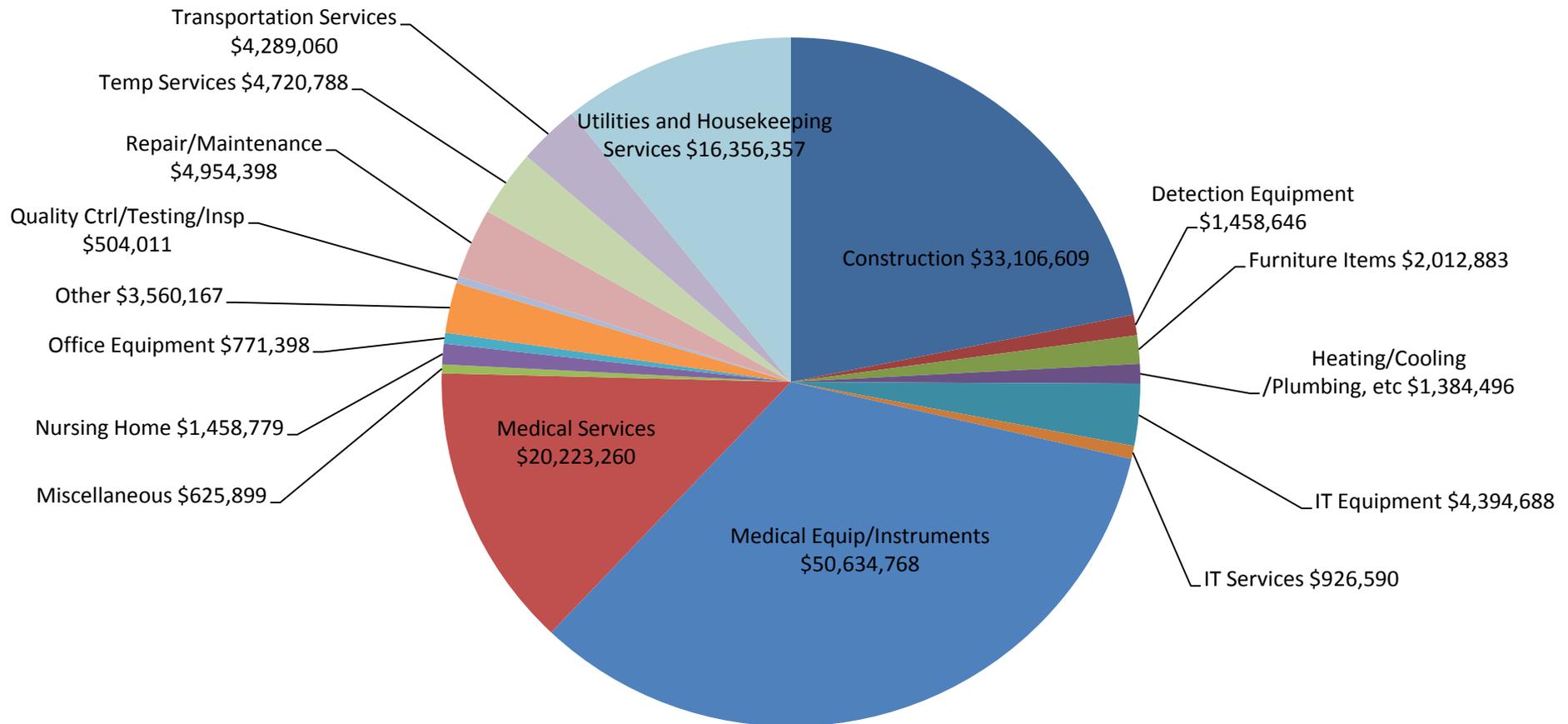
236118 (Residential Remodelers) – addition, alteration and renovation

236220 (Commercial and Institutional Building Construction)



How Can You Help Us?

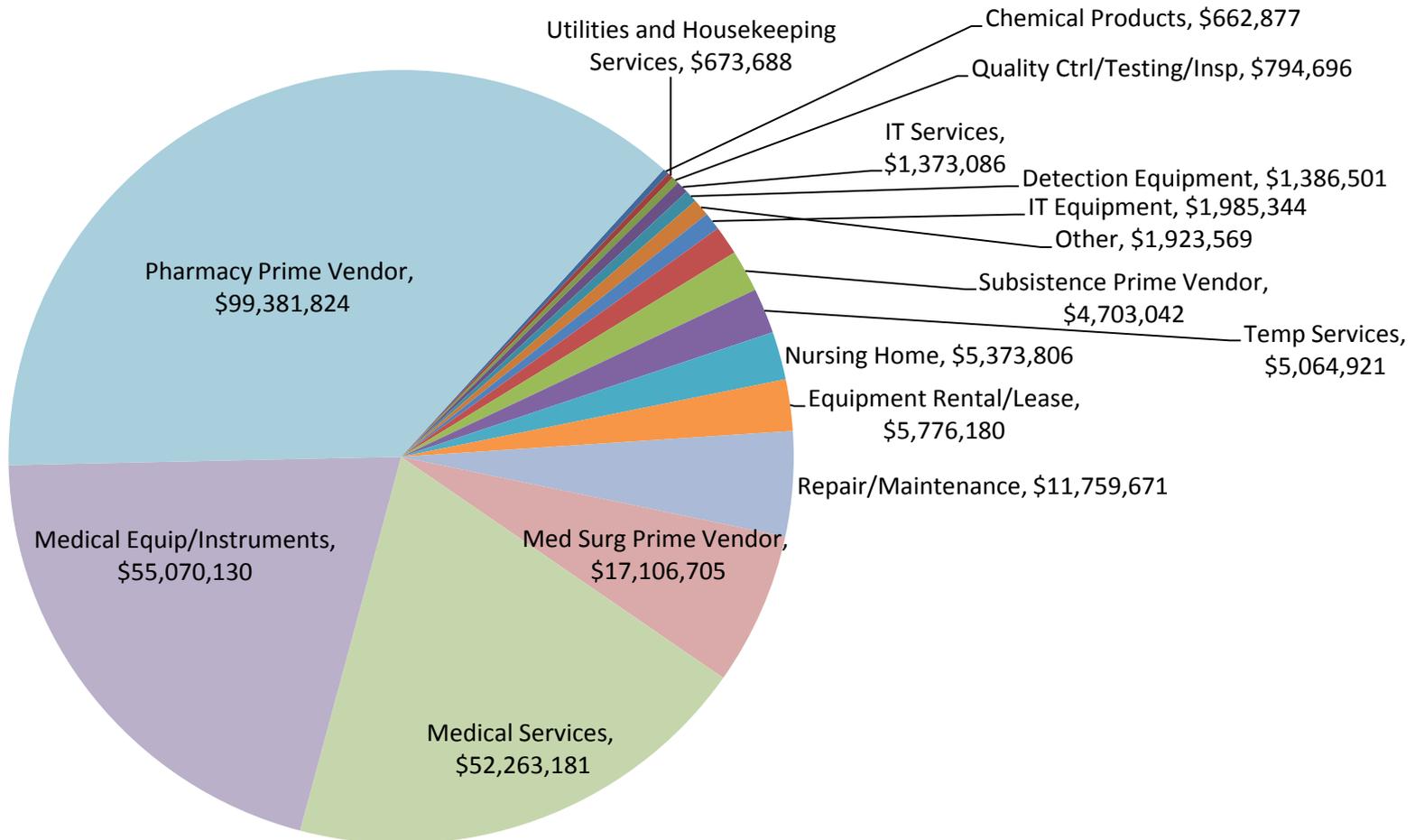
NCO 17 FY15 Small Business Awards by PSC Category





How Can You Help Us?

NCO 17 FY15 Other Than Small Business Awards by PSC Category





Anticipated Projects 2016

Logistics

Opportunity	Description	Anticipated date needed	Range of Value \$
Surgical Custom Paks	Custom built trays	Q3	Less than \$25,000
Point of Use for Urgent Care/OR STAT Department	Point of Use Technology	Q1	\$100,001 - \$250,000
Multifunctional Devices	Multi-Printer Equipment Request	Q1	\$100,001-\$250,000
Patient Monitoring	Vital signs monitors	Q1	\$250,001 - \$500,000
Bulk Medical Oxygen	Bulk medical grade oxygen for facilities	Q3	\$1,000,001 - \$5,000,000
Wound Vacs	Negative Pressure Wound Therapy used for wound healing	Q1	\$100,001- \$250,000
Laboratory Supplies	Lab Supplies	Q4	Less than \$25,000



Anticipated Projects 2015

Prosthetics

Opportunity	Description	Anticipated date needed	Range of Value \$
Home Oxygen & Ventilators	Provision of Home Oxygen and Ventilator Services & Devices when prescribed by Pulmonary Service	Q2	\$16,000,000- \$79,000,000 (life of contract which is 5 years)
Artificial Limbs	Provision of artificial limbs & repairs when prescribed by Amputee Clinic	Q2	\$7,800,000- \$24,500,000 (life of contract which is 5 years)
Durable Medical Equipment & Delivery Services	Provision of durable medical equipment and deliveries when prescribed by VA provider. For VA Central Texas/Temple and VA Valley Coastal Bend/Harlingen facilities.	Q2 for CTX Q3 for VCB	VA VCB = \$1,000,001 to \$5,000,000 (life of contract which is 5 years) VA CTX = \$1,000,001 to \$5,000,000 (life of contract which is 5 years)
Eyeglasses	Provision of prescription optics prescribed by VA Eye Clinic practitioners	Q2	\$5,000,001 to \$10,000,000 (life of contract which is 5 years)



Anticipated Projects 2016

CAMS

Facility	Description	Range of Value \$
Temple	SPS Area Building 163 Upgrade plumbing	\$1M-\$5M
Temple	Replace switchgear	\$1M-\$5 M
Waco	Renovate Building 10	\$5M-\$10M
San Antonio	Replace service elevator # 9	TBD
San Antonio	Replace Exterior Signage	TBD
Dallas	Replace /Repair Roof Bldg. #2	TBD
Dallas	Renovate Dallas Medical Inpatient Unit for Privacy 7B	TBD



How Can You Help Us?

Past Approach:

- VISN 17 Overall Metric Status FY15
 - Socio-Economic Program Performance
 - SDVOSB - 16.1%
 - VOSB - 18.6%
 - Overall SB -34.8%
- Need Companies who are:
 - Familiar with the VA project environment.
 - Already possess VA credentials or are at least positioned to be cleared quickly
 - Competent in appropriate technologies and methodologies
 - Familiar with VHA needs and can add value



Small Business Liaison

Point of Contact

Hattie Williams

Small Business Specialist

Email: Hattie.Williams@va.gov

Phone: 972-708-0808



Websites

Useful Websites

- FedBizOpps

<https://www.fbo.gov/>

- Forecast of Contracting Opportunities (FCO)

<https://www.vendorportal.ecms.va.gov/eVP/fco/VisnSearch.aspx?ID=17&Type=Visn>

- Virtual Office of Acquisition (VOA)

<https://www.voa.va.gov>



Q&A



Questions